

Palisade 2012 Risk Conference

Smart City Orchestration via Integrated Decision Analytics

DAY 1 15:00 Wed. April 18th 2012 – Waterloo Room, IoD, London

Palisade EMEA 2012 Risk Conference

PRESENTED BY

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<u>A Play in Four Acts</u>



Introducing characters

- a) Smart City
- b) Sustainability
- c) Complex systems
 - Technical infrastructure
 - Markets & behavioral economics

Act II Complication...

- Increasing complexity...
- Narrow analytics causing chaos to reign supreme!



Action!

Demonstration via Palisade Decision Suite v6 beta

Act IV

Resolution

Principles of integrated analytics

Epilogue

Organizational valorization







Act I Cast of Characters

A. Smart Cities

- B. Sustainability
- C. Complex systems

A. <u>Motivation</u>: Why 'Smart Cities'?

<u>2010</u>

- ~50% (3.5 of 7B) living in urban areas*
- Rapid urbanization in emerging nations



<u>2030</u>

~60% (5 of 8.3B) will be living in urban settings ~

• Dickensian byproducts

- Environmental degradation
- Slums / labor exploitation
- Sewerage & water quality
- Disease & pandemics

<u>2050</u>

~70% (7 of 10B) of globe in urban settings ~

Urbanization

- From rural to economic opportunity
- Energy ladder
 - firewood, dung, diesel, batteries, grid
- Food ladder
 - subsistence, staples, meat, processed, fast



* United Nations Population Fund (www.unfpa.org) ~ UN Department of Economic and Social Affairs





Biblical & ancient: political

- Moral judgment
 - Babylon, Sodom & Gomorrah
- Disaster Atlantis (apocryphal)
- Socio-economic implosion Rome

• <u>Disaster</u>: failed infrastructure

- Flooding New Orleans
- Water management Brisbane

• <u>Market collapse</u>: macro-economic crisis

- Economic Detroit
- Overgrowth Calcutta, Delhi

• <u>Collapse</u>: ecological collapse

- Warfare & disease Mayan & Aztek
- Environmental change Anasazi
- Ecological collapse Easter Island
- Overexploitation Greenland Norse

<u>Dystopian</u>

- Blade Runner, 1984, Brave New World





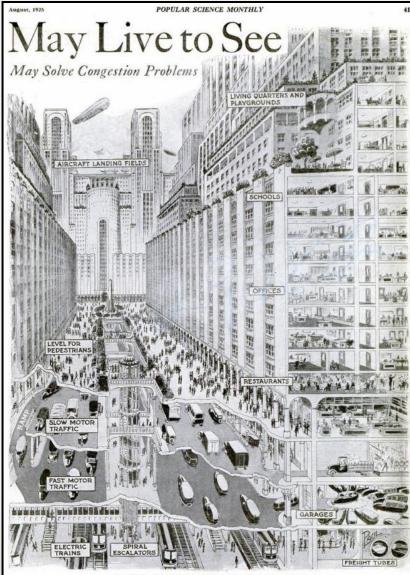


A. Techno-Utopianism August, 192 May Live to See

•City on a Hill

- 'Kingdom of God'
- Social idealism
- Enlightenment project
- Architecture & morality
- Science Fiction
 - Atlantis & Shangri-LaTechnology as vehicle

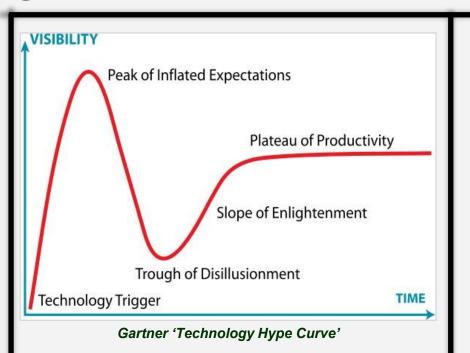




How You May Live and Travel in the City of 1950 we city streets, says Mr. Corbett, will be in four levels. The top blocks of terraced skyscrapers half a mile high will how for pedestrians; the next lower level for slow motor traffic, the schools, homes, and playgrounds in successive levels, while

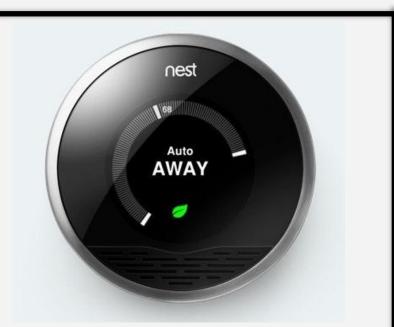


A.<u>What's in a Name?</u> What do we mean by 'Smart'?



Marketing hype?

- Science fiction futurism
- Gartner 'Hype Curve'
- 'Greenwashing'
- Tokenism
- Austerity measures

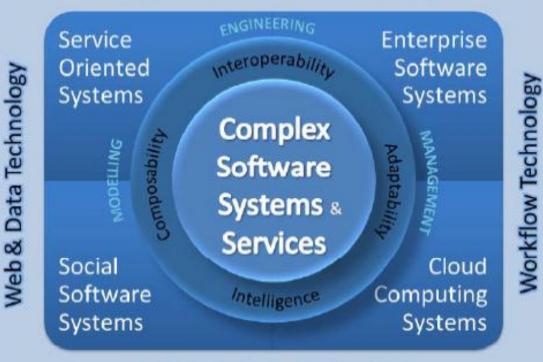


- Reality?
 - Technical convergence
 - Cloud / 'Internet of Things'
 - Embedded sensor networks
 - Advanced analytics / Big Data
 - 'Nudge': socially aware design
 - Developing implementations



A. Smart Infrastructure

Component Software Technology



Intelligent Agent Technology

ICT Enabled Smart Infrastructure Smart Internet/Services Smart Energy

(Elecrtcity, Gas, Heat) Smart Transport

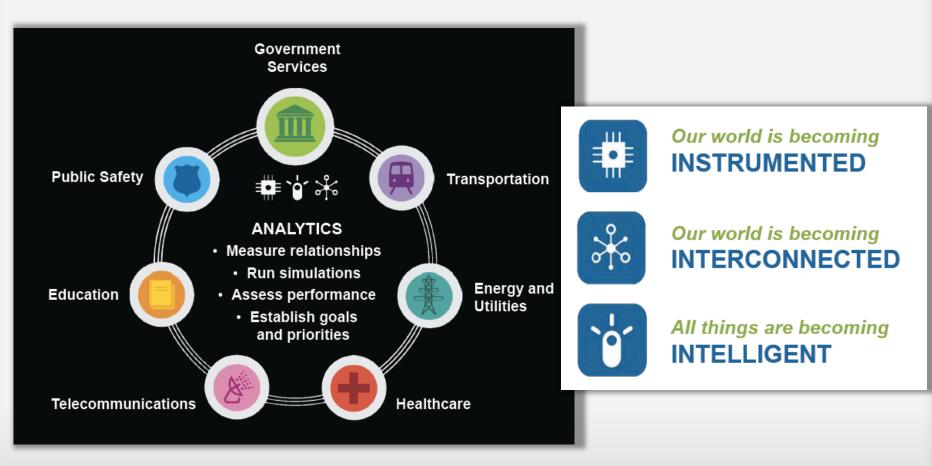
Complex Software Systems Large-scale distributed systems

- formed by a collection of many interacting software entities (components, sub-systems, systems)
- operating in heterogeneous, dynamic and decentralised environments

Kowalczyk, R. Enabling Smart Infrastructure with Intelligent Agent Technologies. www.cetinia.urjc.es/en/node/382



A. IBM's Smarter Planet Architecture



Amini, L. 2010. The Role of Technology in the Transformation to Smarter Cities. IBM Corporation.



A. Smart City Working Definitions

"The use of Smart Computing technologies to make the critical infrastructure components and services of a city—which include city administration, education, healthcare, public safety, real estate, transportation, and utilities—more intelligent, interconnected, and efficient."

> A city that monitors and integrates conditions of all of its critical infrastructures, including roads, bridges, tunnels, rails, subways, airports, seaports, communications, water, power, even major buildings, can better optimize its resources, plan its preventive maintenance activities, and monitor security aspects while maximizing services to its citizens.

> > An instrumented, interconnected, and intelligent city. Instrumentation enables the capture and integration of live realworld data through the use of sensors, kiosks, meters, personal devices, appliances, cameras, smart phones, implanted medical devices, the web, and other similar data-acquisition systems, including social networks as networks of human sensors. Interconnected means the integration of those data into an enterprise computing platform and the communication of such information among the various city services. Intelligent refers to the inclusion of complex analytics, modeling, optimization, and visualization in the operational business processes to make better operational decisions.

Washburn, D., Sindhu, U., Balaouras, S., Dines, R. A., Hayes, N. M., & Nelson, L. E. (2010). Helping CIOs Understand "Smart City" Initiatives: Defining the Smart City, Its Drivers, and the Role of the CIO. Cambridge, MA: Forrester Research, Inc. Available at http://public.dhe.ibm.com/partnerworld/pub/smb/smarterplan et/forr_help_cios_und_smart_city_initiatives.pdf.

Hall, R. E. (2000). The vision of a smart city. In Proceedings of the 2nd International Life Extension Technology Workshop (Paris, France, Sep 28). Available at http://www.osti.gov/bridge/servlets/purl/773961oyxp82/webviewable/773961.pdf.

> Harrison, C., Eckman, B., Hamilton, R., Hartswick, P., Kalagnanam, J., Paraszczak, J., & Williams, P. (2010). Foundations for Smarter Cities. IBM Journal of Research and Development, 54(4). DOI: 10.1147/JRD.2010.2048257.



Emerging Smart Systems Applications...

Bleeding edge...

- Military drone network orchestration
- Military campaigns & provisioning
- Intelligence & security networks
- Cloud Computing infrastructure

Active Smart City associated...

- Smart Grids (electricity networks)
- Water management (i.e. Dutch flood management)
- Waste management (i.e. smart sewerage treatment)
- Transport networks (i.e. train & highway optimization)
- Oil & gas pipelines
- Advanced supply chain management (i.e. Walmart)
- Telecommunication networks





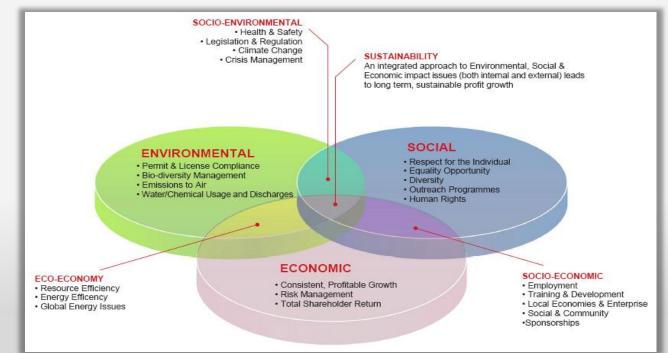
B. What is 'Sustainability'?

Austerity => conservationism populism?

- Malthusian scenarios (millennialist in nature)
- Regulatory distortions & 'tragedy of the commons'...
- 'Greenwashing' and tokenism?

• Market profit maximization!

- Multi-stakeholder, multi-criteria 'satisficing' of broad profit motives
 - 'How to Measure Anything' D. Hubbard <u>www.howtomeasureanyt</u>
 - 'Natural Capitalism' P. Hawken, A. Lovins, L. Lovins <u>www.natcap.org</u>

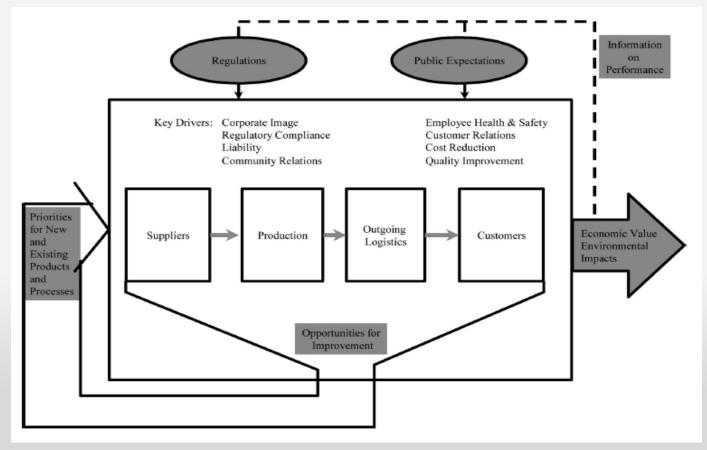


Slide 11

Staff, V. T. L. (2008). "Sustainability - The Solution Matrix." Retrieved December 3, 2011, 2011, from http://www.verifysustainability.com/Pie%20Diagram/PieDiagram_Open_Page.aspx.

B. Sustainable Supply Chains

- Advanced technical supply chain management outpacing understanding of macro-systemic effects
- + <u>Commercial</u>: WalMart, NetFlix, Amazon, Dell, Zara
 - <u>Resource</u>: Enron, U.S. Housing Crisis, trading scandals

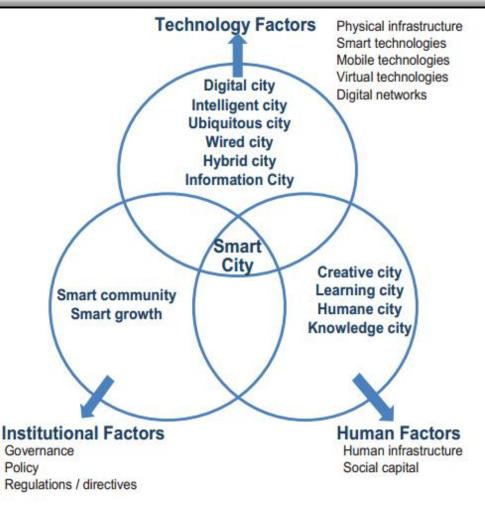


Slide 12

Kleindorfer, P. R., K. Singhal, et al. (2005). "Sustainable Operations Management." Production and Operations Management 14(4): 10.

Smart City: Complex System Optimization

- Multi-stakeholder
 Multi-criteria utility optimization
- Emergent hybrid technology solutions as mediator
- Advanced analytics as facilitator



Nam, T., Pardo, T. Conceptualizing Smart City with Dimensions of Technology, People, and Institutions. The Proceedings of the 12th Annual International Conference on Digital Government Research.



Review: Smart Cities => Complex Analytics

• Smart Systems: emergent hybrid technologies

- networked infrastructure that...
- uses sensors and communications technologies...
- to better utilize or sustain resources via analytics...
- addressing a broad notion of efficiency or optimality

• Multi-Stakeholder: multi-criteria interests

- each of whom evidence bounded rationality...
- and autonomy in striving after incentives...
- whom together result in a 'market equilibrium'

Complex systems: management *

- Orchestration (not control)
- Dynamic stability (not formal equilibrium)
- Shifting 'regimes' of stability & volatility
- Emergent behavior presages phase-changes

* Otherwise <u>less</u> represented in 'Smart City' research



Act 2 – Complication: Rise of Complex Systems

Complexity
Poverty of insight
Ourselves...

Collapse: J. Diamond

• Factors

- 1. Key resource exhausted
- 2. Environmental/climate change
- 3. Relations with partner societies
- 4. Relations with hostile societies
- 5. Political, economic, cultural, socials factors

• Why did they not see?

- 'Boiling frog' syndrome
- Conflict of interest: short-term interests of elites long-term health of broader society
- Factors are multiple: can not solve just one, nee address complexes
- First & second order derivatives of function
 - i.e. not 'wealth', but functions

• Once and future crisis

- Dickensian conditions of industrial revolution Britain
- Legacy of Liberal Industrial Capitalism
- How to prevent the decent into great human & environmental costs?







Decision Making Behavioral Biases

We are 'boundedly rational'

- We suffer incomplete information
 - Information is 'expensive'
 - There is more & more of it (sorting costs)
- Prone to particular cognitive 'biases'

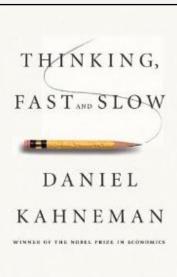
Two decision making systems

- System 1
 - Fast & emotion/impression driven
 - Often priming us unconsciously
 - Often effective, but can mislead
 - Stories: "The bitter butler stole the money!"

- System 2:

- Slow & deliberate
- Checks, but susceptible to System 1 biases
- Fact assessing: "There has been a cash shortfall"







Smart City: Complex Techno-Economic Phenomenon

•Cities are 'complex' systems (beyond 'complicated')

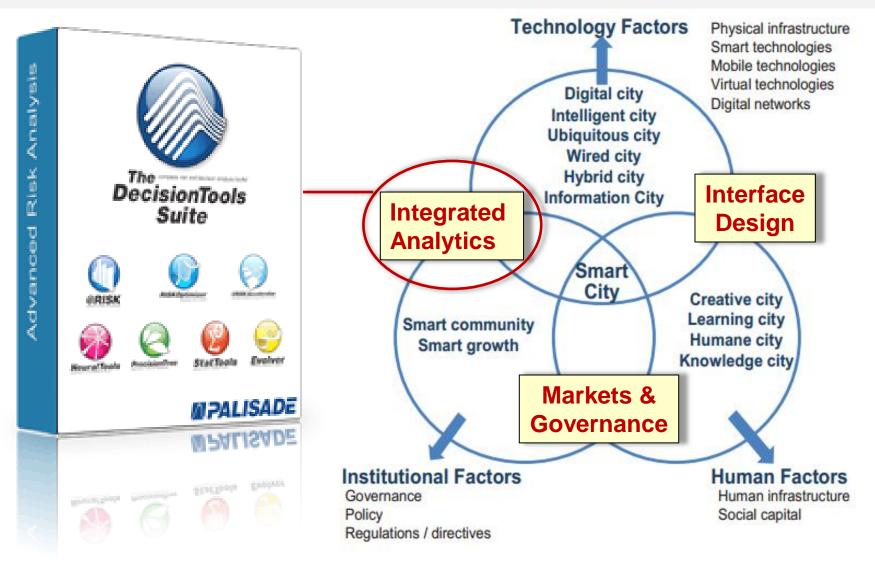
- Evidence unpredictability / volatility
- Long-term prediction difficult (i.e. weather & stock market)
- Emergent behavior (unexplainable behavior via interactions)
- Sensitive in periods of non-linearity (small effects = large perturbations)
- Require redundancy, safe-guards, emergency procedures...
- Border between discrete and continuous systems views

... connect to larger human <u>behavioral</u> systems

- Supply / Demand decision making
- Market trading / purchasing dynamics
- Consumer behavior (i.e. commuters on transport network)
- •... aggregate probabilistic aspect
 - Requires intensive data analysis
 - Susceptible to trends analysis & forecasting
 - Multi-system analysis & optimization



Smart City: Revised Definition





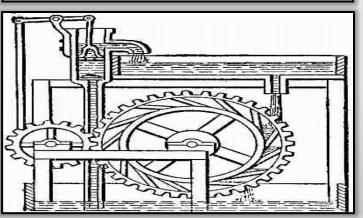


Integrated analysisSophisticated analytic tools

Palisade Decision Suite

TOOLKIT...

- Simulation
- Sensitivity analysis
- **Optimization**
- Correlation
- Econometrics
- **Decision Trees**
- **Real Options**







• @ Risk

- PrecisionTree
- •NeuralTools

- StatTools
- Evolver
- TopRank
- RISKOptimizer

EXAMPLE USES

- Supply chain optimization: electricity
- Market price uncertainty: heating oil
- **Cost control:** staple foods
- **NPV:** infrastructure projects (Olympics!)
- Risk Management: flood protection
- **Optimization:** transport networks
- **Commodity uncertainty:** fuel supply



Smart City Advanced Analytics

- Analyzing & optimizing complex systems
- Context of 'sustainability'
 - Technical: optimization of infrastructure
 - Economic: market structures / regulations
 - Behavioral: institutional & consumer decision making / games
- Smart City Optimization
 - Technical operation of physical infrastructure
 - Optimization, investment decision making
 - Economic analysis
 - Market price optimization, optimal market design, regulatory design
 - Behavioral
 - Supply chain management (i.e. Bullwhip effect), consumer / citizen behavior (book: Nudge)



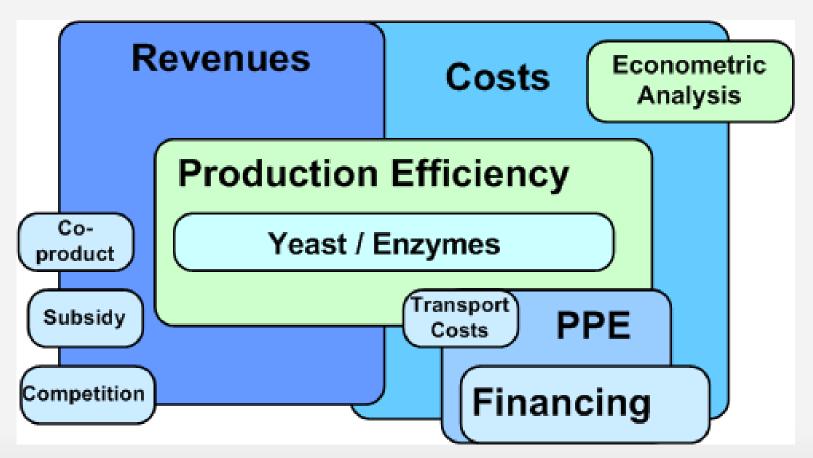
<u>Case 1</u>: @Risk - Economic Behavioral Simulation

- Hippo.xls
- Included example in installation
- Market competition simulation
 - Mrkt size
 - Usage per Hippo
 - Chance of competitor entering market
- NPV distribution result

Pigco									
Price	\$	2.20	Com	ipet %age		0.2			
Unit Var Cost	\$	0.40	Yea	r 1 Market Si		1000000			
Interest Rate		0.1	Yea	r 1 worst sha		0.2			
Entrant Prob		0.4	Yea	<mark>r 1 most likel</mark> :		0.4			
	Year 1 best shar 0.7								
Year		1		2		3			
Market Size		1000000		1050000		1102500			
Use per hippo									
of our drug	0.4	33333333	0	.346666667		0.277333333			
Competitors									
(beginning of									
year)		0		1		2			
Entrants		1		1		0			
Unit Sales	433333.3333			364000		305760			
Revenues	\$	953,333	\$	800,800	\$	672,672			
Costs	\$	173,333	\$	145,600	\$	122,304			
Profits	\$	780,000	\$	655,200	\$	550,368			
NPV	\$2	2,435,545							



<u>Case 2</u>: @Risk - Biofuel Technical Production



- Mongeau, S. 2010. Cellulosic Bioethanol Plant Simulator: Managing Uncertainty in Complex Business Environments. 2010 Palisade EMEA Conference
- US NREL research + U of Oklahoma CEtOH calculator
- Iterative development working with industry experts



Case 2: @Risk Analysis

- Dynamic NPV analysis
- Probability distributions for all major variables
- Multiple outcome simulations run (1000's of times)
- Aggregate probabilities and sensitivities emerge

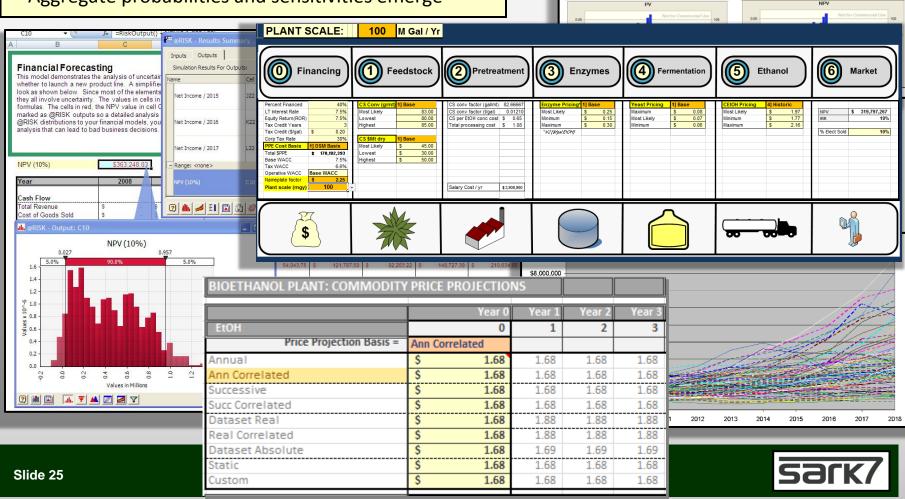


Figure 7.5: The diesel price distribution

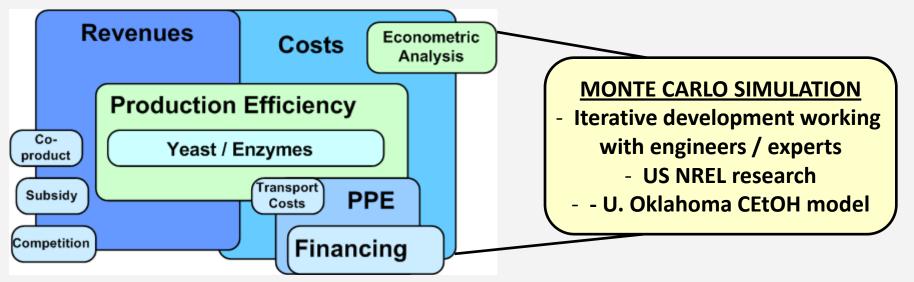
Figure 7.7: The net present value distribution

Diesel price

Figure 7.4: The rapeseed oil price distribution

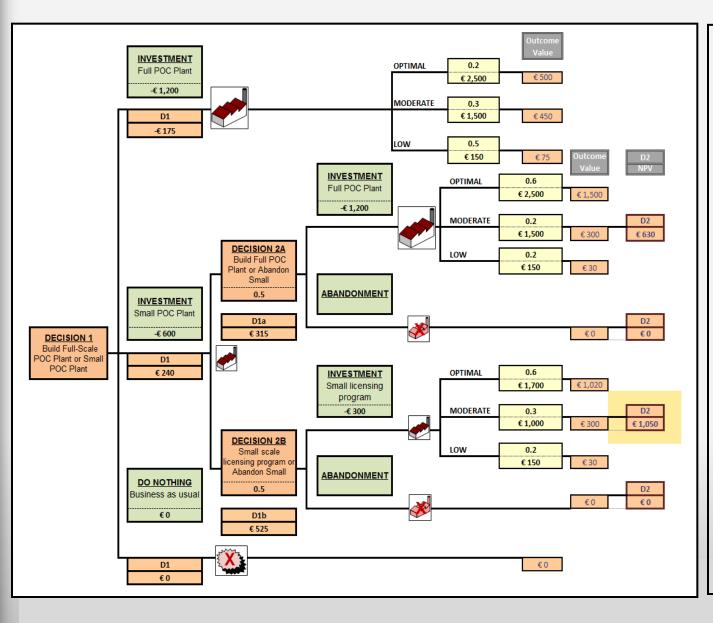
Figure 7.6: The gross present value distribution

Case 2: TopRank & RiskOptimizer



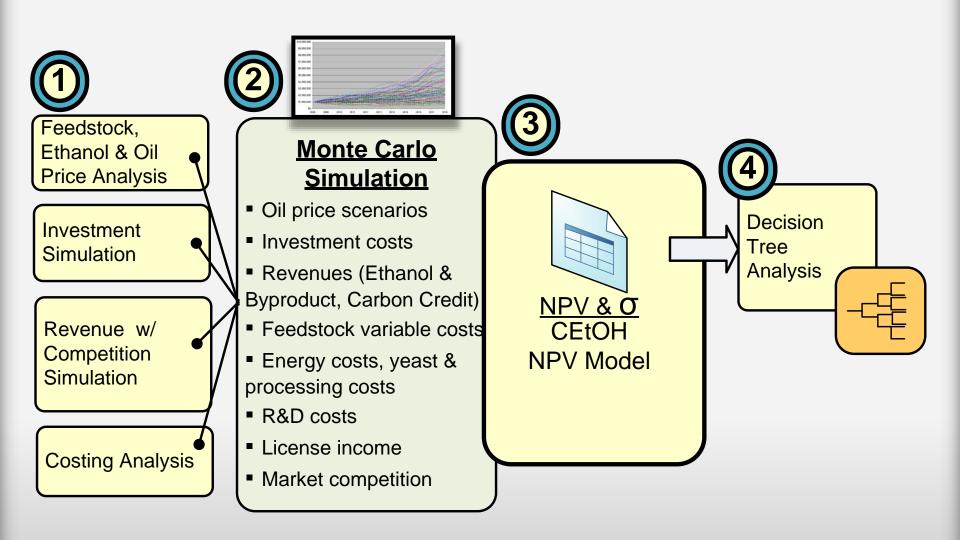
Financing	Feedstock	Pretreatment	Enzymes	Fermentation	Ethanol	Market
Percent Financed 40% LT Interest Rate 7.5% Equity Return(ROR) 7.5% Tax Credit Years 3 Tax Credit (\$/gal) \$ 0.20 Corp Tax Rate 30% PPE Cost Basis 1] DSM Basis Total \$PPE \$ 189,686,053 Base WACC 7.5% Tax WACC 6.6% Operative WACC Base WACC Nameplate factor \$ 2.25 Plant scale (mgy) 120	CS Conv (g/mt) 3] Low Most Likely 80.00 Lowest 78.00 Highest 82.00 CS \$Mt dry 1] Base Most Likely \$ 45.00 Lowest \$ 30.00 Highest \$ 50.00	CS conv factor (gal/mt) 80.0000 CS conv factor (t/gal) 0.01250 CS per Et0H conc cost \$ 0.67 Total processing cost \$ 1.11 Salary Cost / yr \$4,266,606	Enzyme Pricing* 1] Base Most Likely \$ 0.25 Minimum \$ 0.15 Maximum \$ 0.30 * W2/Mgal EICH/J	Yeast Pricing 1] Base Maximum \$ 0.08 Most Likely \$ 0.07 Minimum \$ 0.06	CEtOH Pricing 4] Historic V Most Likely \$ 1.97 Minimum \$ 1.77 Maximum \$ 2.16	NPV \$ 392,598,978 IRR 20% % Elect Sold 10%
\$	**					Ŵ

Case 2: PrecisionTree Decision Analysis



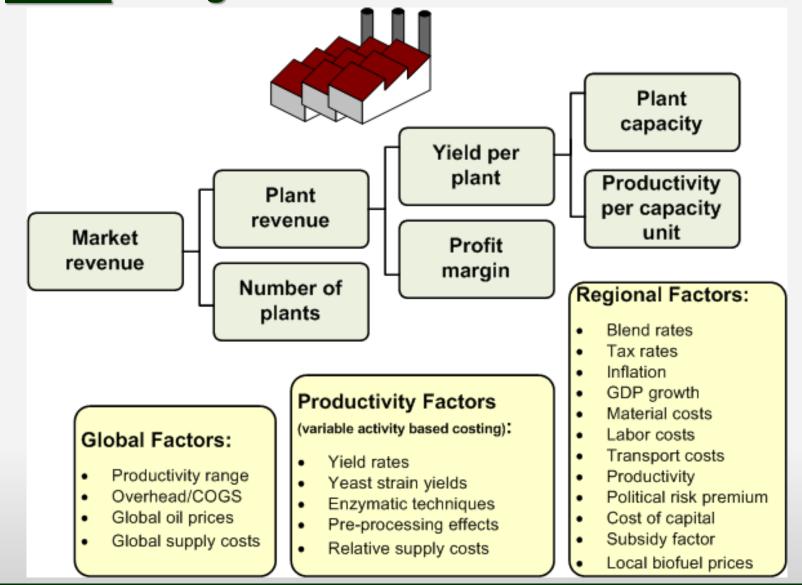
- Add management decision points, investments required, and probabilities
- NPV valuation of each node in scenarios (DCF)
- Work backwards to probabilistic 'inherent value' of management option to expand/contract at each step
- 4. Choose for highest NPV value at each decision point
- 5. Revise as probabilities, decisions, and values as time progresses

<u>Case 2</u>: @Risk & PrecisionTree Integration





Case 2: Integrated Techno Economic Behavioral



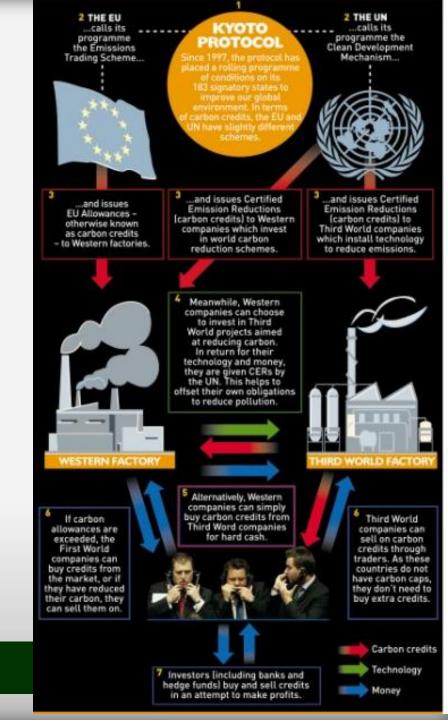




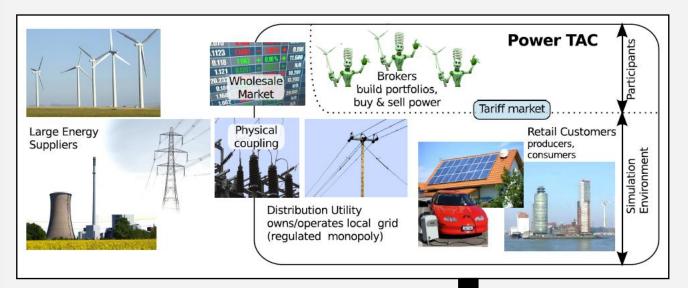
<u>Case 3</u>:

Carbon Credit Trading

- Mandated sustainable credit market to offset global CO2 emissions
- Market trading scheme
- •Secondary investment market
- Can be modeled & analyzed in detail via Palisade tool suite to study market operation

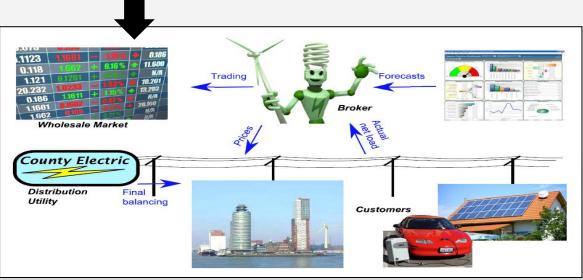


Case 4: Electricity SmartGrid



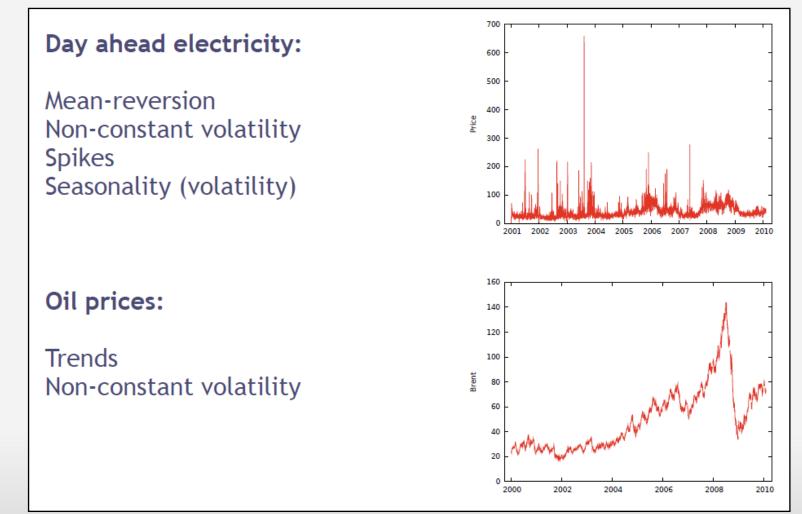
 Complex infrastructure
 Technical Economic Behavioral integration

Broker market design
Inclusion of Smart Metering & renewable grid re-sales factors





Case 4: StatTools - Electricity Price Analysis



Huisman, Ronald. Erasmus School of Economics "Measuring price risk in the short run" Huisman, Ronald. (2009) "An Introduction to Models for the Energy Markets"



<u>Case 4</u>: SmartGrid – Better Market Designs Needed

•Enron as CASE STUDY

- -Perversion of regulatory scheme
- -Collusion, cartels & monopsonies
- -Perversion of regulators / public interest
- -Orchestrated blackouts, price hikes

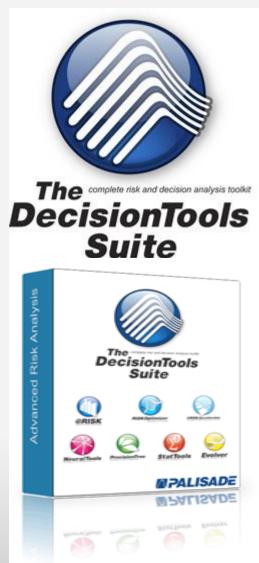
Increasing uncertainty: complex grids

- -Smart Metering
- Additional of renewable electricity re-sales onto grid (i.e.: wind, geothermal)



Process: Optimizing Complex Systems

- 1. Framing (stakeholders)
- 2. Analysis
 - Management Science (OM, OR) 'toolkit'
 - Econometrics & statistics
- 3. Modeling
 - Integrated multi-systems models
 - Structured method (i.e. SysML)
 - Understanding of key dependencies
 - Attention to interfaces
 i.e. discrete to continuous
- 4. Verification & validation
- 5. Simulation
 - Multi-framework
- 6. Optimization
- 7. Iterative design
- 8. Valorization







 Overview of integrated analytics



Integrated Analytics

- Smart Cities?
 - Complex 'systems of systems' challenge
 - Multi-stakeholder market decision dynamics
 - Goal: 'elegant' policy & market architectures

Modeling & analytics

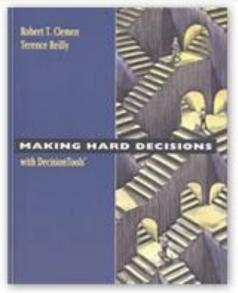
- Sustainability: efficiency / satisficing
- Multiple stakeholders
- Semi-regulated markets
- Combine technical, economic & behavioral analysis
- Integrated anlaytics
- Need for organizational verification & validation
- Valorization

Palisade

Excellent analytics suite: analysis, simulation & optimization

Advocacy

- Beyond simple optimization
- Need for deep complex systems analysis



Clemen, R., Reilly, T. 2004. Making Hard Decisions with DecisionTools Suite.



Decision Analytics Perspective

•Integrated Techno-Economic Behavioral Analytics

- Framing
- Data analysis
- Model building
- Verification & validation
- Simulation
- Optimization
- Organizational valorization

Integrated research foundations

- Operations Management
- Behavioral Operations
- Behavioral Economics
 - Game Theory
 - Biases in decision making
 - Market Design

Complex systems diagnostics

- Example: gene networks, metabolic disorders



Guidelines for Complex Integrated Models

Assumptions

-Far from innocuous!

Modeling process is crucial

- -Verification
- -Validation
- -Valorization

• Goal is not forecasting!

- -Pan-systemic understanding
- -Emergence in complex systems
- -Orientation towards risks & opportunities



Epilogue Organizational Adoption

- Organizational valorization
- Moral & ethical considerations
- Appendix / references
- Conclusion / questions?

Organizational Maturity Factors

Metrics

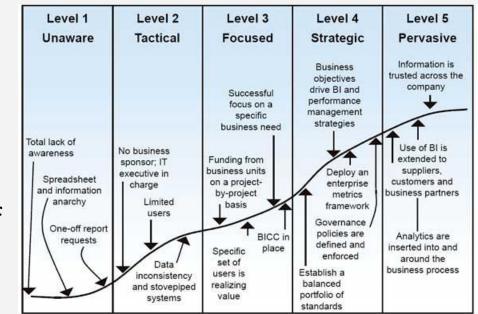
- KPI
- Balanced Scorecard
- Six-Sigma

• Processes

- BPM
- Decision Making
- Design & interpretation of analytics

Maturity models

- Business Intelligence (BI)
- Knowledge Mgmt (KM)
- Business Analytics (BA)
- Decision-Making



BI = business intelligence

BICC = BI competency center

Source: Gartner (December 2008)



Moral & Ethical Considerations

Sim City Example

- Urban Policy student created mega-city...
- •'Magnasanti': 6m (micromanaged) inhabitants
 - http://www.youtube.com/watch?v=NTJQTc-TqpU
 - http://www.vice.com/read/the-totalitarian-buddhist-who-beat-sim-city
 - Life expectancy: 50 yo
 - "There are a lot of other problems in the city hidden under the illusion of order and greatness--suffocating air pollution, high unemployment, no fire stations, schools, or hospitals, a regimented lifestyle--this is the price that these sims pay for living in the city with the highest population. It's a sick and twisted goal to strive towards. The ironic thing about it is the sims in Magnasanti tolerate it. They don't rebel, or cause revolutions and social chaos. No one considers challenging the system by physical means since a hyper-efficient police state keeps them in line. They have all been successfully dumbed down, sickened with poor health, enslaved and mind-controlled just enough to keep this system going for thousands of years. 50,000 years to be exact. They are all imprisoned in space and time."





Interdisciplinary Research Perspective

1. Social & Management Science

- Economics
- Urban Planning
- Organizational Management
- Human Interaction Mgmt (HIM)
- Information Management (IM)

- Political Science
- Mgmt of Info Systems (MIS)
- Operations Management
- Decision Support Systems
- Computational Org Science

2. Mathematics & Computer Science

- Operations Research
- Computational Game Theory
- Multi-agent Simulation
- Econometric Forecasting
- Network Theory
- Formal mathematics
- Decision Support Systems

3. Engineering

- Control Systems
- Complex Systems Controllers
- Smart Systems
- Sensor Arrays
- Decision Support Systems



Technical Perspective

Computer Science

- Optimization of complex systems dynamics
- Focus on algorithmic / mathematical equilibrium, efficiency, optimization, and/or 'satisficing'
- Draws from formal mathematics, game theory, & economics (equilibrium)

• Engineering

- Formal machine control systems
- Control of complex, non-linear systems: focus on automation
- Draws from cybernetics, control theory, differential equations, non-linear dynamical equations (optimization)

Systems Theory

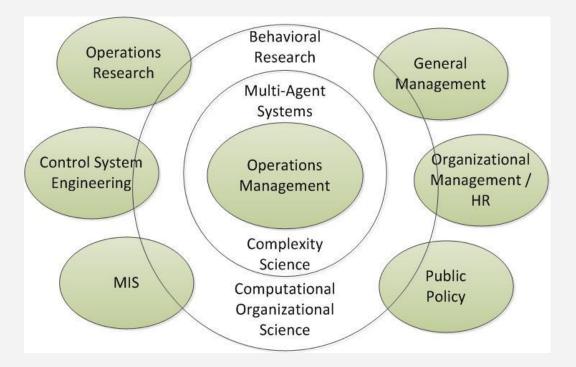
- More probabilistic
- Greater understanding of fuzzy logic, probabilistic challenges

Emerging methods

- Network Theory, Multi-Agent Simulation, Complexity Management
- Promising emerging methods
- However, not explicitly oriented towards issues of Human Interaction Management (HIM) (organization-machine interfaces)



Operations Management Perspective



Multi-layered, systems-of-systems analysis
Techno-Economic Behavioral analysis
<u>Challenge</u>: how to verify, validate & valorize?



Organizational Perspective

Organizational perspectives

- Change Management
- Operations Management
- Computational Organizational Science
- Human Interaction Management (HIM)
 - Business Process Management
 - Six Sigma, Lean, etc.
 - Balanced Scorecards

Complexity management

- Grappling at a conceptual level with applying multi-disciplinary understanding of complex systems (i.e. physics) to social complexity
- Social Science just beginning to adopt suitable research methodologies to address notions of complexity in organizations
 - Multi-agent simulation
 - Network theory
 - Game theory
 - Complexity science (emergence, unpredictability, conflicting regimes, etc.



Organizational Management Perspective

Organizational Management Principles for Orchestrating Smart Systems

• 1) What are 'Smart Systems'?

- What are core characteristics of Smart Systems?
- What patterns exist in architecture of Smart Systems?
- How have approaches to Smart System architectures evolved with technology & knowledge advancement?

• 2) What control & management challenges are presented by complex Smart Systems?

- What methods for control and orchestration are emerging?
- What role do advanced decision making principles / technologies play in orchestration?

• 3) Best practices in interfacing Smart Systems with complex organizations?

- How have IT Architectures and Organizational Architectures co-evolved?
 - Knowledge based view of firm
 - Computational Organizational Science
 - Computational Agents as Organizational Agents (Agency, perverse incentives, heuristics)
- What are best practices related to interfacing organizational decision making and smart system decision making?
- Architecting 'The Edge': where are crucial orchestration points between organizational & smart systems?





More Information...

Springer Publisher

- Complexity series
 - Complexity Science
 - Application in social science
 - Organizational studies
- Control systems
 - Non-linear systems
 - 'Smart Systems'
- Energy markets
 - Forecasting & control
- Multi-Agent Systems
- Operations Management
- 'Smart Supply Chains'?





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